

TALONVEST

promotes industry education

Talonvest was proud to be the Platinum Sponsor for the ULI Money Chase Program. The program included valuable takeaways from representatives of PIMCO, Urdang, GE Capital Real Estate, Wells Fargo, Mesa West Capital and Bixby Land Company. Two of the "Top 10 Takeaways" are identified as follows and you can click below to see the complete list on our website.

"TOP 10 TAKEAWAYS"

ULI Money Chase III – Feb. 16, 2012

1. When most people in our business look at deals, they see the real estate, but PIMCO sees a stream of risk-adjusted cash flows. They are "agnostic" about assets if they are cheap enough ("everything has a price").
2. "Extend-and-Pretend" will continue to be the norm for cash-flow positive properties in a low interest rate environment as banks wait out price appreciation to avoid taking a loss.

[CLICK HERE TO SEE THE COMPLETE "TOP 10 TAKEWAY" LIST](#)

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