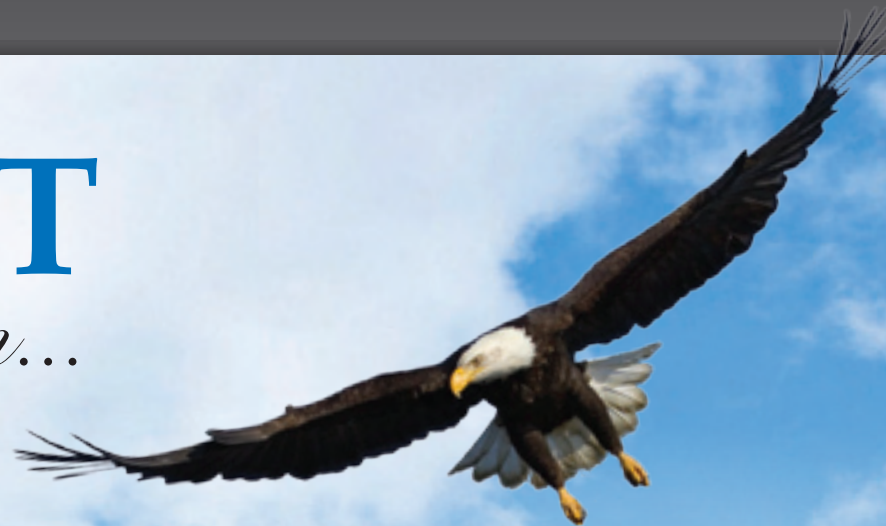


TALONVEST

closes life company loan...



Storage Etc. wanted an experienced self storage advisor to create a competitive market for the refinance of their Long Beach, CA self storage facility.



\$7,500,000 LOAN

57,925 sf, class A facility
Long Beach, CA

- No Tax, Insurance or Cap Ex Impounds
- Interest Only for 2 Years
- 10-Year Fixed Rate sub 4.75%

"Talonvest's market knowledge and deep capital relationships were instrumental in us receiving multiple attractive loan proposals, and their negotiating skills resulted in a loan structure that had the cash flow advantages and on-going loan servicing that we wanted."

Greg Houge, President
Storage Etc.

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