

**FOR IMMEDIATE RELEASE**

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***Talonvest Expands Its Team, Hires Erich Pryor as Newest Relationship Manager***

**Irvine, CA – December 17, 2015** – Talonvest Capital, Inc., a boutique mortgage brokerage firm serving self storage owners and operators throughout the United States, is pleased to announce that Erich Pryor has joined the firm as its newest Relationship Manager. In his role at Talonvest, Mr. Pryor will manage client transactions from the initial underwriting, packaging, and placing of debt via an organized competitive lender bid through loan structuring negotiations, credit approval, and closing process. In addition to transaction oversight, Erich and Kim Leslie, another Relationship Manager within Talonvest, will be influential in expanding and deepening the firm’s relationships with capital providers, including banks, insurance companies, credit unions, debt funds, and conduit lenders. The depth and breadth of lender relationships are key elements in providing benefit to clients as they ultimately contribute to better results in the negotiation of loan structure and terms, as well as help facilitate a smoother, more efficient closing process.

Mr. Pryor has significant industry experience having worked at GE Capital, LT Realty Ventures, and The Bascom Group. He is a graduate of UCLA and a licensed real estate salesperson. Tom Sherlock, one of the Principals of Talonvest, commented, “Erich’s capital market knowledge, existing lender relationships, and history with real estate owners will allow him to make an immediate impact for our clients.”

**About Talonvest Capital, Inc.**

Talonvest Capital is a boutique real estate firm that provides advisory services to commercial and self storage real estate investors, owners, and developers throughout the United States. The principals of the firm have over 80 years of combined experience structuring loans and equity investments for office, industrial, retail, self storage, and apartment properties.

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