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Talonvest 2015 Year End Volume Approaches \$500 Million

Irvine, CA – January 12, 2016 – Boutique mortgage brokerage firm, Talonvest Capital, experienced another record year in 2015 closing over \$474 million of financings including perm loans, bridge loans, and JV equity. Self storage, office, industrial, and apartment properties across the country were capitalized through life insurance companies, banks, conduits, debt funds, and family offices. Successful financing assignments included:

- \$31,000,000 life company refinance loan secured by five self storage facilities located in WA and CA.
- \$10,500,000 refinance loan from a money center bank secured by a 167,000 office property in NC.
- \$12,850,000 of joint venture equity from a family office for ground up self storage developments in NY and TX.
- \$24,150,000 acquisition loan from an insurance company for the acquisition of a 313,000 square foot business park in CA.
- \$5,700,000 acquisition/bridge loan from a regional bank for Bascom Group's acquisition of a San Diego, CA multi-family property.
- \$58,250,000 CMBS refinance loan secured by a ten property self storage portfolio in OH and KY.

Clark Porter, president of William Warren Group and a repeat client of Talonvest, commented that the firm's "lending expertise and their capital relationships have generated great results for us. We are continually impressed by their ability to identify the right lender to meet the specific needs of each financing assignment." Tom Sherlock, one of Talonvest's three principals, shared "growing the team with experienced professionals during 2015, in conjunction with our decades of capital market experience as direct lenders, equity investors, and mortgage brokers provides us with the opportunity to deliver capital in a better way to our clients."

About Talonvest Capital, Inc.

Talonvest Capital is a boutique real estate firm providing advisory services to commercial and self storage real estate investors, owners, and developers throughout the United States. The firm's principals have over 80 years of combined experience structuring loans and equity investments for office, industrial, retail, apartment, and self storage properties.

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