

**FOR IMMEDIATE RELEASE**

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***\$52.5 Million of Storage Financings Negotiated by Talonvest Capital***

**Irvine, CA – June 8, 2016** – Talonvest Capital, Inc., a boutique self storage and commercial real estate advisor serving clients throughout the United States, is pleased to announce the recent funding of \$52.5 million of self-storage loans throughout the U.S. on behalf of multiple clients. Successful assignments included the following:

- \$12,350,000 refinance loan secured by a Class A, 98,500 NRSF self storage facility located in Lisle, IL. This non-recourse, cash out loan was funded by a CMBS lender on behalf of U-Stor-It.
- \$18,650,000 non-recourse refinance and acquisition loans for The William Warren Group secured by four properties located in AZ, CA, and HI. A national bank provided individual, fixed rate loans, with 3-5 years interest only and capped reserves.
- \$5,600,000 life company loan secured by a 63,000 square foot store located in Valencia, CA. The non-recourse, fixed rate loan featured an early rate lock and a 10 year term for the private family ownership entity.
- \$15,875,000 acquisition financing for two facilities located in New Haven, CT and Port Chester, NY totaling 115,000 NRSF in 2,000 units. The 10 year, fixed rate loans featured 5 years of interest only and were funded on behalf of The William Warren Group.

Clark Porter, President of The William Warren Group, mentioned that “Talonvest’s self storage lending expertise and their extensive capital relationships have generated great results for us”. Furthermore, he added, “we are continually impressed by their ability to identify the right lender to meet the specific needs of each financing assignment”.

Talonvest’s unique fully integrated team approach to servicing the above referenced clients included strategic contributions from the firm’s principals Eric Snyder, Tom Sherlock, and Jim Davies along with deep market knowledge and attention to detail throughout the closings provided by Relationship Managers Kim Leslie and Erich Pryor.

**About Talonvest Capital, Inc.**

Talonvest Capital is a boutique real estate firm that provides advisory services to self-storage and commercial real estate investors, owners, and developers throughout the United States. The principals of the firm have over 80 years of combined experience structuring loans and equity investments for self storage, office, industrial, retail, and apartment properties.

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